

## Executive Summary

<b>Customer</b>	JBrand Ltd
<b>Location</b>	Kingfisher Plc, Paddington Central
<b>Requirement</b>	The provision of a state-of-the-art network for new Corporate HQ consolidating 3 original company offices
<b>No. of points</b>	1500
<b>Equipment</b>	Excel Category 6 Structured Cabling System, Extreme Switches, Cooper B-Line Cabinets and Maintenance Services
<b>Customer's View</b>	"I have dealt with JBrand Ltd for more than 10 years. The drive and commitment at all levels within the company is second to none. Customer service and delivery always takes priority. We have a relationship based on mutual trust, and therefore Brands deliver. JBrand were the obvious choice in respect of the initial installation, and post implementation support."

*Hugh Jones, Head of Corporate IT, Kingfisher Group*

**Kingfisher Plc is Europe's leading home improvement retailer with leading market positions in the UK, France, Poland, Italy, China and Taiwan.**



*They operate nearly 550 stores in 7 countries in Europe and Asia and also have a strategic alliance with Hornbach, Germany's leading DIY warehouse retailer, which operates more than 100 stores across Germany, Austria, Netherlands, Luxembourg and the Czech Republic.*





Kingfisher were amalgamating 3 disparate offices and were relocating them to a new, purpose built, head office at the prestigious Paddington Central Development in London. To realise the benefits of this move, the company required an IT network to provide them with network technical capability to meet current requirements whilst providing a technology platform to allow future enhancements to their Corporate IT strategy when required.

JBrand Ltd provides their customers with a total network solution for all their data communications requirements. Their reputation is that of a reliable, quality orientated organisation whose customer service is of paramount importance to them and is why their customer base continues to grow.

Having benefited from such levels of service on previously completed projects, Kingfisher selected JBrand Ltd to provide the network design and installation services for their new premises at Paddington Central.

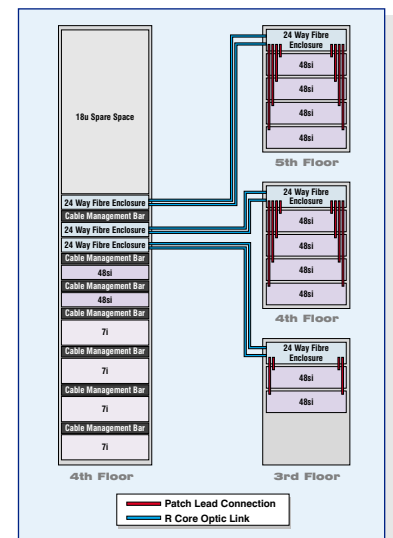
It was critical that JBrand partnered with a reliable solutions supplier to ensure the quality of products that they used in the installation were both reliable and cost-effective and were delivered correctly and at the right time. Mayflex fitted the description perfectly and were the obvious choice for JBrand Ltd.

JBrand liaised extensively with Kingfisher throughout the project to ensure they got an exact picture of exactly what they wanted in terms of products, kit and required deadlines. Once all of this information had been collated, a schematic drawing was produced and agreed (see picture) and an installation date set.

The products to be installed were Extreme Networks switches for the core, Excel category 6 structured cabling system and Cooper B-Line cabinets. Category 6 was chosen to offer future resilience to the installed network and Extreme kit was chosen due to its strong performance, competitive pricing and proven design.

This was a challenging installation due to the fact that JBrand was required to integrate three networks into one within the necessary time constraints of the project. A tailor made support contract was also provided by JBrand utilising the Company's 24x7 Support Desk Facility. Aggressive SLA requirements are in place to meet the requirements of corporate giant Kingfisher Plc – met by the Extreme capabilities of JBrand's engineering resource.

JBrand always like a challenge and yet again this was one that they met head on, with a total solution that met their Clients' needs. Kingfisher now has a high performance, resilient, integrated network, designed, delivered and supported by JBrand Ltd.



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